



3501 Benson Ave.
Baltimore, MD 21227
410-646-3641 Fax 410-646-3745
Toll Free 800-322-3491

Organization Application

Name of Organization or Individual _____
Contact Person _____ Phone # Day _____ Eve _____
Street _____ City _____ State _____ Zip _____
Years at Present Address _____ Fed. I.D. # _____ Tax Exempt # _____
Billing Address (If different from Above) Street _____ City _____ State _____ Zip _____

Corporation _____ Check here if Incorporated within the past 12 month _____ Partnership _____ Individual
Nature of Organization _____ Years in Business _____

Bank Reference

Organization Operating Account

Bank Name _____ Contact Person _____
Street Name _____ Account number _____
City _____ State _____ Zip _____ Phone Number _____

Trade References

Name _____ Address _____ Phone# _____
Name _____ Address _____ Phone# _____
Name _____ Address _____ Phone# _____

Organizations Officers

Presidents / Leaders Name _____ D.O.B. _____
Home Address _____
S.S.# _____ - _____ - _____ Drivers Lic. # _____ State _____
Treasure's Name _____ D.O.B. _____
Home Address _____
S.S. # _____ - _____ - _____ Drivers Lic. # _____ State _____
Secretary's Name _____ D.O.B. _____
Home Address _____
S.S. # _____ - _____ - _____ Drivers Lic. # _____ State _____

____ Check here if Purchase orders are Required

Authorized Purchaser _____ Authorized Purchaser _____
Authorized Purchaser _____ Authorized Purchaser _____
Authorized Purchaser _____ Authorized Purchaser _____

____ Check here if Tax Exempt ____ Fed. Tax ____ Sales Tax Attach copy of Certificate with this Application
\$ _____ Line of Credit needed

Blanket Certificate of Resale

This is to certify that all material, merchandise or goods purchased by the undersigned from Falter Fund Raising a Div. of The George J. Falter Co., 3501 Benson Avenue, Baltimore, MD 21227, _____(Date) is purchased for the following purpose:

____ Resale as tangible personal property

____ To be incorporated as a material or part of other tangible personal property to be produced for sale by manufacturing, assembling, processing or refining.

This certificate shall be considered a part of each order which we shall give provided such order bears our Maryland Tax Registration Number. This certificate is to continue in force until revoked.

We/I certify that the information on this form is correct. We/I have read the terms and conditions of sale and accept said conditions. (Attached)

Name of Applicant _____ **Signature** _____
Title _____ **S.S. #** _____
Date _____ **Witness** _____

Please do not write below this line

Credit Approved by _____ \$ Limit _____ Date _____
Credit Refused by _____ Explanation _____
References Checked by _____ Terms/Conditions Attached ____ Bank letter Attached ____

Note: Please attach a copy of your tax exempt certificate if your organization is tax exempt or a copy of your retail sales tax certificate

Terms and Conditions of Sale

(Please read carefully and sign below)

The undersigned acknowledges and agrees that this Application for Credit is subject to approval by The George J. Falter Company in its sole discretion and all orders shall be subject to the approval of The George J. Falter Company, which may accept or reject orders in its sole discretion.

The undersigned agrees to pay for all purchases according to the terms and conditions set forth by The George J. Falter Company. No terms or conditions different from the terms and conditions set forth by The George J. Falter Company will become part of any agreement unless The George J. Falter Company expressly agrees in writing to such different terms or conditions.

All accounts are due and payable in Baltimore City, Maryland. Applicant's signature attests financial responsibility, ability and willingness to pay, and authority to execute agreement. Upon failure of undersigned to pay when due sums owed hereunder, undersigned authorizes any clerk of any court of record in Maryland or elsewhere to enter judgment by confession against undersigned in favor of The George J. Falter Company for the full amount of credit so extended, together with interest, costs of collection and attorney's fees in the amount of thirty-three percent (33%), and hereby waives, to the extent permitted by law, all rights to stay of execution and exemption under the laws of the United States, the State of Maryland, or any other state, and the right to set aside any confession of judgment. The undersigned agrees that any litigation resulting from this agreement shall have the place of venue of Baltimore City, Maryland.

The undersigned acknowledges and agrees that The George J. Falter Company may utilize outside credit reporting agencies to obtain information on the undersigned. The undersigned hereby authorizes The George J. Falter Company and its agents to inquire and receive information about the accounts of the undersigned from any and all of the references provided to The George J. Falter Company now and in the future. The undersigned hereby represents that each order placed with The George J. Falter Company constitutes a representation that the undersigned is solvent and has the ability to pay for the goods which it is ordering within the time period and credit terms extended by The George J. Falter Company.

The undersigned hereby makes this Application for Credit to The George J. Falter Company, and in making this application the undersigned agrees that all amounts will be due and payable on or before the due date, and if not paid by that time, will then be delinquent. Interest at the rate of one and one-half percent (1.50%) per month will be added to the unpaid balance of bills which remain outstanding past their respective due dates, both prior to and following any judgment against the undersigned. Should credit be extended by The George J. Falter Company, all decisions regarding the extension or continuation of credit shall be at the sole discretion of The George J. Falter Company.

If The George J. Falter Company receives a returned check drawn on your account and not paid by your bank, your account with The George J. Falter Company will be put on a cash or certified funds only status, until the returned check is paid via cash or certified funds, plus all other checks presented to The George J. Falter Company are cleared through your bank. You will also be charged a \$25.00 fee for each returned item.

All claims for fund raising product shortages must be made to the driver at the time of delivery. All other shortages must be reported to us within twenty-four (24) hours of delivery in order to receive credit. No returns will be accepted unless authorized by us. Fund-raising product in unopened, undamaged, factory-sealed cases must be returned to us at 3501 Benson Avenue, Baltimore, Maryland 21227 within thirty (30) days of the invoice date for credit.

In order to secure the payment obligations of the undersigned to The George J. Falter Company arising from time to time, the undersigned hereby grants to The George J. Falter Company a continuing Security Interest in all of the undersigned's assets, tangible and intangible, both now and hereafter existing, including, without limitation, the undersigned's inventory, machinery, equipment, furniture and fixtures, goods, consumer goods, accounts, chattel paper, documents, instruments, cash, deposit accounts, securities, investment property, security entitlements, general intangibles, and all substitutions, accessions and additions thereof and thereto and all products thereof and proceeds therefrom including, without limitation, insurance proceeds and agrees to execute UCC-1 Financing Statements and any and all other instruments, certificates, agreements and documents as requested by The George J. Falter Company to perfect such Security Interest and maintain such perfection and further grants The George J. Falter Company with power of attorney to execute said documents.

I/We hereby certify that the information contained in this Application for Credit to be true and correct and hereby authorize The George J. Falter Company to receive and investigate the above information and any other information obtained from me or us from any other person relating in any way to my/our eligibility for credit, to make inquiries of all persons mentioned above and of others having knowledge of me/us, and to answer inquiries from other persons as to my/our credit standing, all without causing any liability whatsoever to arise therefrom.

The undersigned individual who is either a principal of the credit applicant or a sole proprietorship of the credit applicant, recognizing that his or her individual credit history may be a factor in the evaluation of the credit history of the applicant, hereby consents to and authorizes the use of a consumer credit report on the undersigned by the above named business credit grantor, from time to time as may be needed, in the credit evaluation process.

This Application for Credit must be signed by an authorized Officer of the Organization. In any event, the person signing this application certifies that he/she has the authority to enter into a binding contract on behalf of the applicant.

Attest/Witness:

Name of Applicant: _____

Signature: _____

Title: _____

Social Security Number: _____ - _____ - _____

Date: _____

Application for Credit and Personal Guaranty

(Please type or print clearly)

Personal Guaranty

Date: _____

I/We the undersigned, _____ (Guarantor) and _____ (Guarantor) residing at _____ (Home Address) and _____ (Home Address) respectively, for and in consideration of your extending credit at my/our request to _____ (Legal Organization Name) (hereinafter referred to as the "Organization") of which I/we am/are _____ (Officers, Title(s)) respectively, hereby jointly and severally, personally and unconditionally guarantee to The George J. Falter Company (hereinafter referred to as "Falter") the prompt payment at 3501 Benson Avenue, Baltimore, Maryland 21227, of any obligation of the Organization to Falter and I/we hereby agree to immediately pay Falter any sum which becomes due to Falter by the Organization whenever the Organization shall fail for any reason to pay the same. In the event of insolvency of the Organization, the filing of voluntary or involuntary petition in bankruptcy, or the making of an assignment for the benefit of creditors, then all liabilities of the Organization shall be immediately due, and if not immediately paid by the Organization will be immediately paid by the undersigned guarantor(s). It is understood that this guaranty shall be a continuing and irrevocable guaranty and indemnity for such indebtedness of the Organization. I/we the undersigned authorize any clerk of any court of record in Maryland or elsewhere to enter judgment by confession against undersigned in favor of Falter for the full amount of credit so extended, together with interest, costs of collection and attorney's fees in the amount of thirty-three percent (33%), and hereby waives, to the extent permitted by law, all rights to stay of execution and exemption under the laws of the United States, the State of Maryland, or any other state, and the right to set aside any confession of judgment. I/We do hereby waive notice of default, nonpayment and notice thereof and consent to any modification or renewal of the credit agreement hereby guaranteed. Interest shall accrue at the rate of eighteen percent (18%) per annum of the amounts due hereunder beginning on the date a default occurs hereunder. I/We hereby agree to reimburse and to pay Falter for any and all costs and expenses, including without limitation attorney's fees and court costs, incurred by and on behalf of Falter in connection with the collection of any amounts due hereunder. The undersigned personal guarantor, recognizing that his or her individual credit history may be a necessary factor in the evaluation of this personal guarantee, hereby consents to and authorizes the use of a consumer credit report on the undersigned, by the above named business credit grantor, from time to time as may be needed, in the credit evaluation process. The undersigned personal guarantor, recognizing that his or her individual credit history may be a necessary factor in the evaluation of this personal guarantee, hereby consents to and authorizes the use of a consumer credit report on the undersigned, by the above named business credit grantor, from time to time as may be needed, in the credit evaluation process.

Witness

Signature

Print Name

Witness

Signature

Print Name

(Must be witnessed at time of signing by person other than signee.)

Co-Guarantor

I consent to and join the personal guarantee executed by the guarantor named above _____, this _____ day of _____, 20____. (Name of Guarantor)

Witness

Signature

Print Name

(Must be witnessed at time of signing by person other than signee.)

Internal Use Only

Today's Date _____ Sales Representative _____
Customer Number _____ Sales Representative's Call Day _____
Date B/L/S _____ Follow-up Date _____
Date V/R/S _____ Follow-up Date _____
Other information requested _____

Date Entered into the Computer _____
Requested Terms _____ Terms Authorized _____
Credit Limit Authorized _____
Credit Manager's Signature _____ Approval Date _____
Supervisor's Signature _____ Date _____



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Baltimore, MD 21227
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1-800-322-3491

Date: _____

Bank Name: _____

Bank Address: _____

Bank Fax Number: _____

Dear Sir/ Madame:

The below-stated customer has indicated that he banks with your institution. In order that we may consider opening a credit account as requested by your customer, we ask that you kindly provide us with the following information, which will be regarded in the strictest confidence.

Customer Name: _____

Customer Address: _____

Account Number: _____

Customer Signature: _____

Internal Use Only

Customer Number: _____ Credit Limit Requested: _____

Information Requested

Date account opened: _____

Average balance: _____

Any checks returned for non sufficient funds? _____

Does the above have any loans with your bank? _____

If so, what is the balance? _____

If so, what is their manner of payment? _____

Additional Comments: _____

Please fax this information directly to me at 410-646-3745 as soon as possible. Thank you for your time and cooperation in this matter.

Sincerely,

Credit Department